

STREET MARKET

VOCABULARY

- **steal (noun):** a great bargain
- For only \$10, that radio is a steal.
- **buck (noun):** one dollar (*informal*)
- Hey. Can you loan me a few bucks until the end of the week?
- **break even (verb):** end up with no profit or loss at the end of some business activity
- Business was good yesterday at the store, but in the end, we barely broke even.
- **drive a hard bargain (idiom):** expect a lot for what you pay for
- She drives a hard bargain whenever she sells clothing in the outside marketplace.
- **throw in (phrasal verb):** add or include
- I'll buy the ring if you throw in the necklace too.
- **stick with (phrasal verb):** stay with, not changing to something else
- Although that is a nice jacket, I think I'll stick with the one I bought yesterday. I don't need two jackets.

TEXT

JACKET – STEAL – RING – STAINS – OFFER – VASE – SPECIAL - BARGAIN - PRICE

Merchant: Well hi there. What are you looking for today?

Customer: Uh, I'm just looking.

Merchant: Well, how about a _____ for someone special?

Customer: There IS no one special.

Merchant: Well, take a look at this CD player. A great _____ today only.

Customer: No. I already have one, plus the handle is cracked.

Merchant: Okay. Well what about this genuine leather _____ ? It would look great on you.

Customer: Hum. Let me take a look at it.

Merchant: Sure.

Customer: Umm. There are _____ on the sleeves. I'll pass.

Merchant: Well okay. Well, wouldn't you like to walk home with some of these great records? Some of the best hits from the 1960's.

Customer: Yeah, let's see. Now here's something I'd . . . Ah, these records are scratched.

Merchant: Just in a couple places. Listen. I'll sell you these ten records for fifty dollars. A _____ !

Customer: Whoa! They're way too expensive. I'll give you twenty-five bucks for them.

Merchant: Ah, come on. I can't charge you less than thirty dollars and break even.



Customer: Well, that guy over there is selling similar records for a much better _____, so thanks anyway.

Merchant: Wait, wait, wait, wait. You drive a hard bargain. Twenty-eight dollars, and that's my final _____.

Customer: Huh . . . I'll think about it.

Merchant: Wait, wait, wait, wait. Listen. I'll even throw in this _____.

Customer: Now what am I going to do with a vase?

Merchant: Well, you can give it to that someone _____ when you find her. . . and this ring would look great with it.

Customer: Oh, I'll stick with the records.



QUESTIONS

1. Why did the man not buy the ring for sale?

- A. He doesn't think it is very special.
- B. Someone else bought it before him.
- C. He has no need for a ring.
- D. The ring is too small.

2. What is the problem with the CD player?

- A. The buttons are scratched.
- B. The CD casing is chipped.
- C. The handle is damaged.
- D. The display is loose.

3. The man is not interested in the leather jacket because:

- A. it is stained.
- B. he already has one.
- C. its too expensive.
- D. the seams are coming undone.

4. What is the customer's initial counter offer for the records?

- A. \$25
- B. \$28
- C. \$30
- D. \$35

5. From the conversation, what does the customer probably purchase from the merchant in the end?

- A. only records
- B. only a vase
- C. some records and a vase
- D. nothing

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